



3 POINT ALLIANCE

5 Pain-Free Ways to Outsource Payments Processing

September 2013



INTRODUCTION: REDUCING MIGRATION RISK

Nearly all corporate treasurers today are under pressure to contain remittance processing costs or to make other operational improvements such as outsourcing to a new remittance processor.

As a remittance processor, you might consider transitioning to a new provider except you understand the challenges can be acute.

So how can corporate treasurers and other decision-makers overseeing complex remittance operations be confident about migrating these critical functions to a new remittance processor?

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Today's Remittance Processing Centers Have Changed

Compare and contrast today's processing environment to outdated facilities. Set up the case for the benefits of a comprehensive approach to remittance outsourcing and/or transitioning to a new vendor:

- In-depth consulting around business requirements and rules
- Proven methodologies
- Expert project management
- Smart proprietary tools and technology
- Equipment maintenance, service and financing options, and
- Menu of data security, disaster recovery services and solutions



MANAGING REMITTANCE PROCESSING COMPLEXITY AND COST

Corporate treasurers want:

- More certainty about cash flow positions based on remittance processing data
- Risk mitigation – ways to make their remittance processing operation pain-free
- Cost containment – ways to enhance and manage operational costs

Corporate treasurers and remittance processing managers need to reduce operational costs:

- banks often have redundant or out-dated legacy systems
- banks still recovering 08 bank crisis fallout
- antiquated technology in place
- fragmented technology, disparate systems, etc.

The Aite Group found that nearly 60 percent of senior receivables and treasury managers are not satisfied with their remittance processing systems.

Integrated & Streamlined Payments Management

- Accelerate cash flow by XX
- Prevent errors by XX
- Reduce operational costs by XX

“According to a recent Aite survey, 74 percent of large corporations reported that exceptions and returns are growing and have a negative impact on their operations.”

