

## **ProfitStars Named a Top 501 Managed Service Provider by Channel Futures**

*Gladiator acknowledged for its advanced, scalable network and security services and industry expertise*

MONETT, MO – Jack Henry & Associates, Inc.<sup>®</sup> (NASDAQ:JKHY) is a leading provider of technology solutions and payment processing services primarily for the financial services industry. Today, its ProfitStars<sup>®</sup> division announced that the Gladiator group has been recognized as one of the world's top managed service providers by Channel Futures on its 12th annual MSP 501 rankings. This is the group's eighth year on the list, ranking No. 31.

Each year, MSPs worldwide complete an extensive survey and application to report their product offerings, growth rates, annual total, recurring revenues, pricing structures, revenue mix and more. MSPs are ranked according to a unique methodology that weighs revenue figures according to how well the applicant's business strategy anticipates trends in the fast-evolving channel ecosystem. The 501 list continues to grow increasingly competitive; 2019 saw a 35% year-over-year growth rate in applications from 2018.

Kris Blackmon, Content Director of Channel Partners and Channel Futures and lead of the MSP 501 program, commented, "The 2019 MSP 501 winners are the most elite, innovative and strategic IT service providers on the planet, and they stand as a model of excellence in the industry. As the MSP 501 Community grows, leagues of managed service providers learn from the successes of these winning companies, gaining insight into the best practices, strategies and technologies that elevate an MSP to the level of the 501 winners. Our heartfelt congratulations to the 2019 winners and gratitude to the thousands of MSPs that have contributed to the continuing growth and success of both the 501 and the thriving managed services sector."

ProfitStars' Gladiator offers a comprehensive set of modern information security, risk management and network/cloud services that help more than 1,000 financial institutions protect their critical systems and customer information in accordance with industry regulations and reduce the burden associated with maintaining hardware in-house. This broad, scalable service platform includes advanced malware protection, consulting services, enterprise security monitoring, and compliance and policy products.

Russ Bernthal, vice president of Jack Henry & Associates and president of ProfitStars, stated, "We understand that information security and risk management are a process, not a product. Our consistent inclusion on this list is a testament to the strength and value of the tools, resources and expertise that Gladiator provides. Community and regional financial institutions partner with us to strengthen their disaster recovery and business continuity models, enhance overall security postures, protect customers' sensitive data

and information, and better meet IT regulatory compliance. It's an honor to once again be recognized in the MSP 501 rankings."

### **About Informa Tech**

Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa Tech, a market-leading B2B information provider with depth and specialization in the Information and Communications (ICT) Technology sector. We help drive the future by inspiring the Technology community to design, build and run a better digital world through our market-leading research, media, training and event brands. Every year, we welcome 7,400+ subscribers to our research, more than 3.8 million unique visitors a month to our digital communities, 18,200+ students to our training programs and 225,000 delegates to our events.

### **About Jack Henry & Associates, Inc.**

Jack Henry & Associates, Inc.<sup>®</sup> (NASDAQ: JKHY) is a leading provider of technology solutions and payment processing services primarily for the financial services industry. The S&P 500 company's solutions serve more than 9,000 customers nationwide and are marketed and supported through three primary brands. **Jack Henry Banking<sup>®</sup>** supports banks ranging from community banks to multi-billion-dollar institutions with information processing solutions. **Symitar<sup>®</sup>** is a leading provider of information processing solutions for credit unions of all sizes. **ProfitStars<sup>®</sup>** provides highly specialized products and services that enable financial institutions of every asset size and charter, and diverse corporate entities to mitigate and control risks, optimize revenue and growth opportunities, and contain costs. Additional information is available at [www.jackhenry.com](http://www.jackhenry.com).